

RELAVIS CRM

Exclusively for Lotus Notes

“Relavis CRM has increased our lead to close ratios and improved our sales reps productivity at a cost we could afford”.

Christopher J. Chopping
 CRM Manager
 Power Service, Inc.

CRM is all about sharing knowledge to drive more revenue and better support your customers. Relavis CRM will provide you with all the information you need to make the right decisions about your customers and prospects. For instance, it will tell you: how much revenue you receive versus how much support time you provide; when you last contacted your biggest customers; how long your average sales cycles run and which marketing activities produce the best tangible results.

Today's financial crisis is driving all customers to look for the best deals out there, so you need to stay competitive. Your customers are your most important asset and keeping them is critical. Relavis CRM will help you develop the best line of defense - providing customers with the highest quality care and counsel.



Home | Organizations | Contacts | Activities | Opportunities | Forecast | Campaigns | Sales Library | more...

Home on demo.relavis.net

Michael Baum - Today is July 15, 2009

Expand All | Collapse All | Choose Content

Forecast

View Results for: Opportunities Refresh

Previous Month	Next Month	Current Month	Planning				
July 2009	Deals	Revenue (USD)	Quota %	Actuals 2009	Deals	Revenue (USD)	Quota %
Confirmed	1	50,000	167	YTD	3	113,000	57
Unconfirmed	1	8,000	27	QTD	1	48,000	192
Total	2	58,000	193	MTD	0	0	0

Quota 2009	Deals	Quota (USD)	To Go 2009	Deals	Revenue (USD)
Year	0	200,000	YTD	-3	87,000
Quarter	0	25,000	QTD	-1	-23,000
Month	0	30,000	MTD	0	30,000

Display Chart

Top 10 Deals

My Activities (Calendar Entries: 882 - Pending Activities: 2)

My Customers (0)

My Leads (0)

Sales

Increase Revenue and Create More Profitable Relationships

Relavis Sales provides your organization with the tools to effectively communicate, collaborate, and coordinate your sales activities within your organization as well as with your customers and partners. You will understand and share customer needs and preferences, sell through highly coordinated account plans, share best practices, replicate successes, and broaden your presence in the marketplace.

Marketing

Simple and Affordable Multi-Channel Marketing Program Management

Knowing precisely how to find the most highly qualified leads for your organization is critical to business success. Relavis Marketing tracks the execution and effectiveness of integrated marketing campaigns and events, so you can find and manage those leads more easily, consistently and cost effectively. What makes Relavis Marketing different is our continued focus on collaborative communication. No other system allows you to quickly share, strategize, coordinate and communicate among colleagues, partners, customers and prospects all the data needed in a campaign.

Service

Improve Resolution Time and Reduce Call Center Costs

Designed to dramatically improve customer service performance, Relavis Service handles all customer service and support functions such as problem ticket tracking, problem resolution, escalation and workflow capabilities. Customer service organizations can deliver the superior customer service expected of them while lowering costs, increasing customer loyalty, and serving as an early warning system to both emerging problems and opportunities.

Mobile CRM

CRM That's As Mobile As You Are

Delivering vital information at critical decision points shortens sales cycles, improves hit ratios, and results in increased revenues and a lower cost of sale. Relavis Mobile CRM for the BlackBerry will empower your sales team with access to all the information they need when they're on the road.

Relavis Express CRM

A "lite" version of CRM

Sales Express makes CRM available for companies or employees that do not need the full functionality of Relavis CRM. Express users have access to key features such as contact and activity management, but do not have full functionality for opportunity, campaign and case management.

Relavis CRM can be purchased as a full suite or by individual modules. We offer finance options as well as a pay-as-you-go option with no commitment. Visit us on the web at www.relavis.com to see a demo or contact Tracy Patterson at tpatterson@relavis.com.